



# Company Profile

**2024**

**ERCOLAW**

Strategy is the key to success in the resolution of complex legal issues. Ercolaw's partners and attorneys are experienced in the development of strategies for the success of cases and are ready to assist you in the realization of your objectives.



# About Our Firm

## A Brief Story About ERCO Law

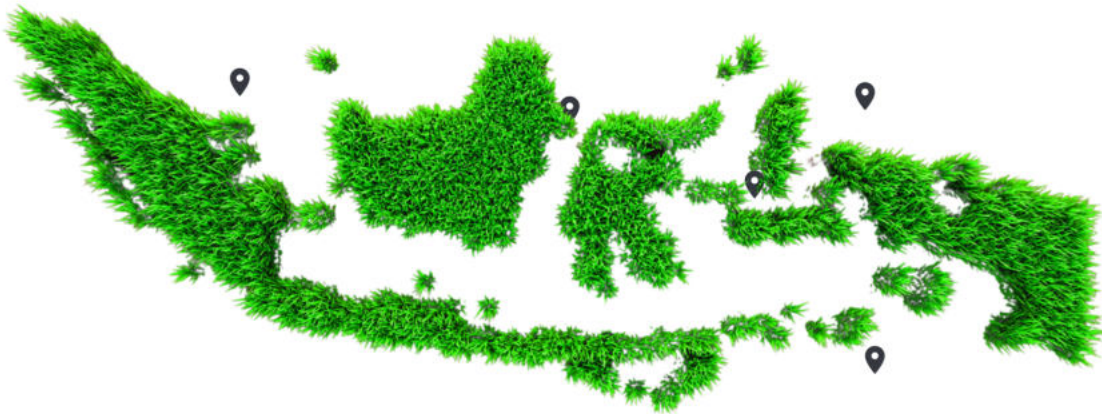
Ercolaw is a boutique law firm based in South Jakarta with practice areas throughout Indonesia. We have provided legal services to both domestic and foreign clients, including private companies, state institutions, and state-owned enterprises. Our legal services cover almost every area of law, generally divided into three large groups. Our legal services include Corporate and Commercial Law, Litigation in Court, and Alternative Dispute Resolution outside of Court.

Ercolaw is dedicated to delivering high-quality legal services by handling work efficiently, effectively, and accurately. We give special attention to every legal aspect, providing adequate information and knowledge for the benefit of the client. Our goal is to position ourselves as the client's representative and provide the best options for their needs. Ercolaw maintains that client trust is a responsibility that must be upheld. Therefore, we strive to enhance the quality of our services and approach our work with creativity, making us the preferred choice for those seeking competent advocates to help manage and grow their businesses.

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# Practice areas

throughout Indonesia



## Competitive

### Experienced Lawyer

Our lawyers have over 10 years of experience and are trusted advisors to both private corporations and state-owned enterprises (BUMNs). We provide guidance on business judgment, good governance, and procurement. We also navigate public-private partnerships and drive the successful execution of 35,000 MW projects mandated by the Indonesian government. Additionally, we closely monitor the Board of Directors' policies to prevent fraud and corruption in both BUMNs and private institutions handling state funds. Finally, we secure favorable outcomes in arbitration and court proceedings across Indonesia. We are your partner for navigating complex legal matters and achieving impactful business results.

## Advantage

### Specializes in litigation

Over the past five years, our lawyers have gained extensive experience in resolving commercial disputes in various fields, including investment, insurance, coal mining, and construction. Resolved disputes can cover a range of issues, such as conflicts between consortium members, default or compensation claims, operational disputes in coal mining, specific problems in construction implementation, exchange rate disputes, liquidated damages, claims for additional work (variation orders), disbursement of guarantees, changes in the type of guarantee, termination of EPC agreements or take over of constrained construction projects, and others.



# Three Main Services

Our legal services provided cover almost every area of legal services, generally divided into three large services



## Civil, Criminal litigation & Commercial Disputes

Ercolaw can represent your interests and legal actions both inside and outside of court, including anticipating legal action by other parties against you and/or your business, in a measurable, efficient, and effective manner. Ercolaw has many advantages in this area and has won numerous public cases.



## Governance, risk, and compliance

Ercolaw is the ideal choice for those seeking a strategic partner to manage legal risks and achieve company targets.



## Alternative Dispute Resolution

In our experience, the ADR process is generally faster, more informal, and less expensive than court proceedings. This process allows the parties to have greater control over the outcome of negotiations.



# Case management

## Identifying Problems

The first step in problem identification is to understand the problem by identifying all possible contributing factors, including researching valid data and information sources, assessing the impact of the problem, detailing losses, identifying relevant legislation, and determining potential claims under the law or the contract.

### **Evidence collection and analysis**

Collecting data and evaluating evidence is crucial in providing clarity on a problem or the truth of an event, as well as determining whether there is a basis for defence. The availability of evidence plays a strategic and vital role in identifying achievable targets and preparing a case theory, as well as guiding the advocacy strategy.

### **Preparing a Case Theory**

A case theory is essential to construct an argument based on the key facts in the client's favour. In the preparation of a case theory, we explore, analyse and map the key facts of the client's case and the opposing party's case to determine which facts can be used to prepare a defence. For us, case theory is a critical aspect of our work. A lawyer without case theory may only win against an unprepared opponent. The direction and strategy of the advocacy may also fail to impress the judge.

### **Determine advocacy strategy**

The advocacy strategy involves identifying strengths and weaknesses, analyzing opportunities, and managing risks and threats that may arise during the advocacy process. Advocacy strategies are implemented in accordance with legal mechanisms that are considered effective in achieving targets, building the involvement of competent parties, and opening up the possibility of parallel non-litigation efforts.

## Evaluate legal proceedings and assess the process.

The resolution of disputes through legal mechanisms involves several stages and can take a considerable amount of time before a final decision is reached. Each stage presents its own challenges that need to be addressed effectively and efficiently, so it is important to conduct process evaluations to ensure that the advocacy strategy is achieving its intended goals.



# Why choose us?



## 01 Comprehensive Analysis

Ercolaw has experience handling many cases with comprehensive legal expertise and understanding. We are used to developing effective strategies and preparing strong arguments based on analysis of facts, evidence and legal precedents in resolving transactions and/or legal issues.

## 02 Mitigating Loss Risk

Ercolaw has extensive experience in assisting clients to avoid potential losses during transactions and legal processes. We ensure that each process does not result in a loss of rights, time, or money. Ercolaw's advice to clients is to take advantage of all the rights available to them and, at the same time, to avoid mistakes that could be detrimental.

## 03 Efficient Solution

Using an experienced lawyer can assist in determining the best option beyond legal advice. Ercolaw is adept at providing efficient settlement recommendations by comparing the pros and cons of available legal remedies.

## 04 Responsive and Accountable

Ercolaw is very responsive to the Client's needs, paying special attention to the Client's business and/or problems, listening to concerns, and responding to questions. We provide clear and detailed information about the progress of client issues.

# Success Story

Ercolaw has a successful history of delivering satisfactory results in managing cases and projects. Below are some recent cases with successful achievements:

## Investment

Success in representing PT BSM in filing a claim in Case No. 385/PDT/2022/PT.DKI with the decision that PT Asuransi Jiwasraya (Persero) shall pay IDR 255,496,399,573 plus fines in 2022. This is an investment claim lawsuit representing PT Bina Sarana Mandiri.

## Property and Land

Successfully representing PT Hellem Griya Indonesia in Case No. 2346 K/Pdt./2022, the decision was made that Developer (HGI) is the legal title holder of land rights based on 3 SHGB, 2022. The case involved property and land disputes, representing PT Hellem Griya Indonesia.



## Defending Institution

Successfully represented and defended KOMNASHAM RI in Case No. 351/G/TF/2022/PTUN.JKT, with the decision "Declaring the Lawsuit Against KOMNASHAM RI Unacceptable", 2023. This Case of Unlawful Acts, Representing KOMNASHAM RI

## Expert Assistance

As an expert, we provided legal advice to the Directorate General of SDPPI Kominfo RI on various strategic issues. We successfully assisted the BBPPT Ministry of Communication and Informatics of the Republic of Indonesia in the procurement of complex goods and services for the fiscal year 2023.

## Industrial Disputes

Successfully defended PT Multibangun Adhitama Construction (Contractor) in reducing the severance pay claims of former employees by more than 90% in Case No.220/Pdt.Sus-PHI/2023/PN.Jkt.Pst, 2023. Representing PT Multibangun Adhitama Solusi (Contractor) in industrial and labor disputes.

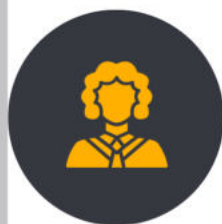


# Business Model



## Consultation

We offer consultation services to individuals and businesses. Consultations can be conducted online or offline, depending on your needs. Our consultations are confidential and your personal data will be protected.



## Retainers

We offer legal standby service that requires a monthly fee. Our lawyers will review your agreements, provide legal opinions, conduct limited audits, and assist with meetings. This service will help you identify and mitigate legal risks, comply with regulations, and make informed business decisions.



## Judicial Assistance

Our main area of expertise is providing judicial assistance services to individuals and corporations. We have a proven track record of success at all stages of the process, and we offer these services at a fixed fee.



## Legal Document Services

We provides comprehensive legal document services for businesses and individuals. Our experienced attorneys and paralegals can assist with a wide range of document drafting and review needs, including greements, Legal opinions, and Procurement documents. We offer our services on a per-document basis, per project, or per transaction. Our flexible pricing options make it easy to find a solution that meets your budget.



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# Our Team



**Erlangga  
Kurniawan**

Partner  
& Founder



**Doddy Kurnia  
Kosasih**

Associate  
Partner



**Almaududi**

of Counsel

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A black and white portrait of Erlangga Kurniawan, a man with short dark hair, a goatee, and glasses, wearing a dark suit jacket over a dark V-neck shirt. He is looking directly at the camera with a slight smile. The background is a solid dark gray. To the left of the portrait, there is a vertical line and a grid of dots.

## ERLANGGA KURNIAWAN

Founder & Partner

Erlangga is a partner and one of the founders of Erco Law Firm. Erlangga has been practicing for more than 10 years assisting corporations in Indonesia, both private and public institutions, several BUMNs have also become loyal clients until now under the banner of a law firm under another name. He is active as a key person providing opinions and recommendations on the implementation of Good Corporate Procurement, Good Corporate Governance, and Business Judgment Rules in the internal management of BUMN and private companies, implementation of procurement, and implementation of public-private partnership projects with or without government guarantees, including the implementation of electricity mega projects in Indonesia, especially the 35,000-watt project as mandated by the Government of the Republic of Indonesia. In addition, as a partner in another firm, Erlangga also oversees any BOD policy to anticipate fraud and prevent corruption in the state's financial management.



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A black and white portrait of Doddy Kurnia Kosasih, a man with short dark hair, smiling. He is wearing a dark suit jacket, a light-colored shirt, and a patterned tie. The background of the portrait is a solid grey. To the right of the portrait, there is a decorative element consisting of a 4x4 grid of small yellow dots.

## **DODDY KURNIA KOSASIH**

Associate Partner

Doddy is an experienced legal assistant with over 7 years of experience in Indonesia, assisting both corporate and individual clients. He has provided legal opinions to various start-up companies and corporate partners, including the implementation of mega-projects, such as the 35,000-watt project assigned by the Government of the Republic of Indonesia. Additionally, Doddy has assisted in cases related to special criminal acts, such as corruption crimes, and has resolved disputes in several Indonesian courts. He is a member of the Indonesian Advocates Association (PERADI), the Association of Indonesian Law Scholars (ISHI), and the Indonesian Law Students Association (PERMAHI). For the past four years, Doddy has specialized in handling litigation cases, including criminal, special criminal, and civil litigation. Furthermore, Doddy has experience in contract drafting and preparing legal documents. He has resolved disputes covering a wide range of issues, including defaults, family and inheritance law disputes, unlawful acts, and general and specific criminal acts such as corruption.

## ALMAUDUDI

Of Counsel

Almaududi is an advisor at Erco Law Firm and a permanent lecturer at Andalas University. As a lawyer and consultant, Dudi has extensive experience in resolving legal issues related to banking and financing, companies, employment, electricity (including independent power producer (IPP)), and foreign investment.

Dudi has experience as a banking lawyer from his time at Remy & Partner law office. He provides banking legal opinions and recommendations, including opinions on the Cooperation Agreement between PT Asuransi Jasa Indonesia (Persero) and State-Owned Banks regarding Bank Guarantee Guarantees, and opinions on the Concurrent Positions and Independence of the Bank Compliance Director of BUMN, among other things. Furthermore, Dudi has expertise in resolving corporate legal issues, capital markets, employment law, and electricity law. He is accountable for providing legal opinions on various legal matters concerning the company. This fragment discusses various topics, including the provision of official vehicles to members of the Bank's Board of Directors through a Rental Scheme with a Purchase Option, capital participation options by state-owned banks in joint capital investment plans with HIMBARA members for the formation of a Principal Company to support the National Payment Gateway, and other legal issues.



# Contact us now

We are committed to providing our clients with the highest quality legal representation. If you are facing a legal challenge, we encourage you to contact us today to schedule a consultation

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